

# FOT Execution

## Structure of Vehicle Management Centers (VMC) & German 1 VMC

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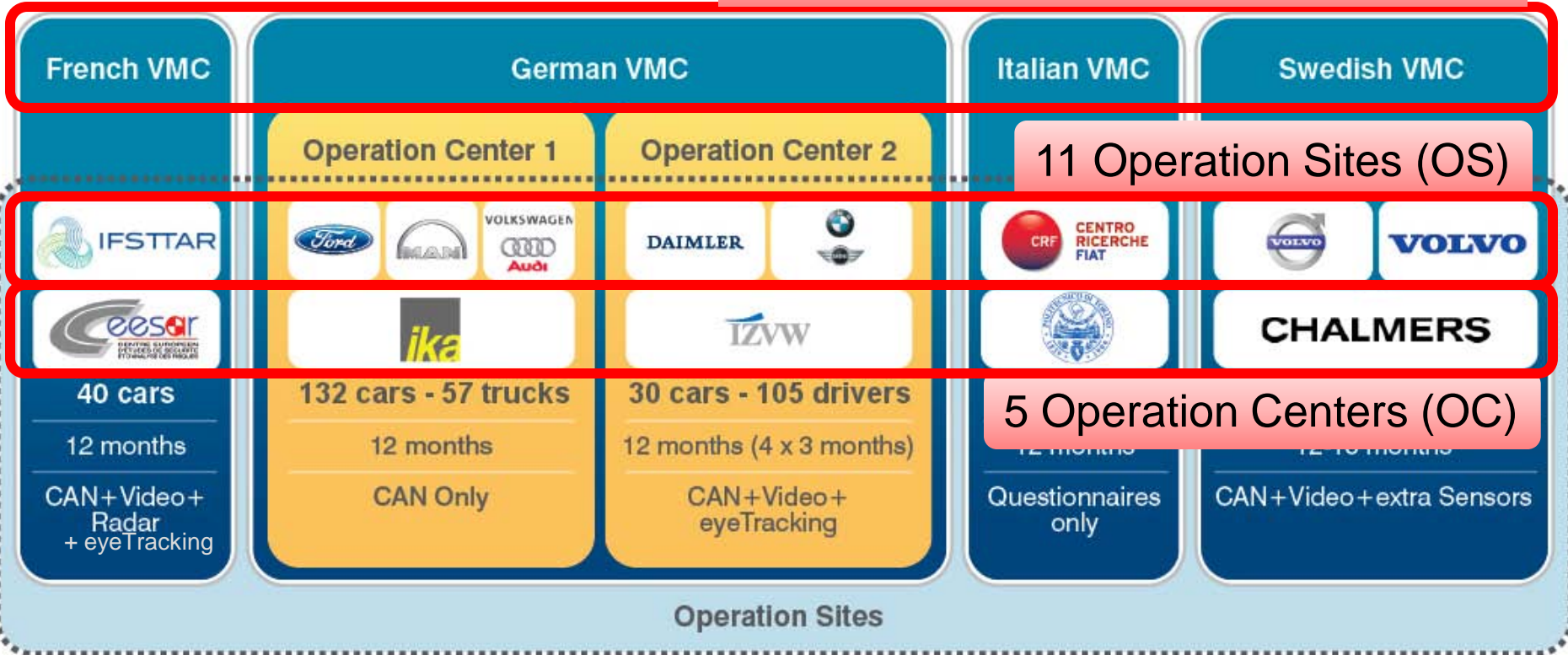
[www.eurofot-ip.eu](http://www.eurofot-ip.eu)

eur  
FOT

Bringing intelligent vehicles to the road

# Overview of FOT Operations

4 Vehicle Management Centres (VMC)



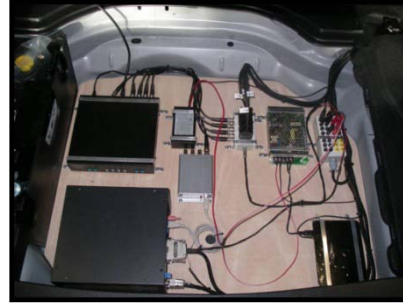
5 Operation Centers (OC)

# Instrumentation I.

BMW



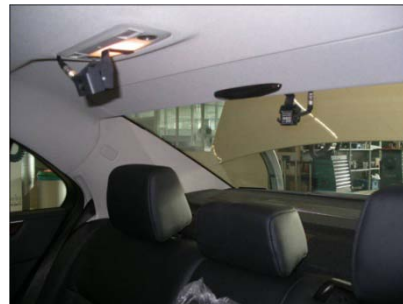
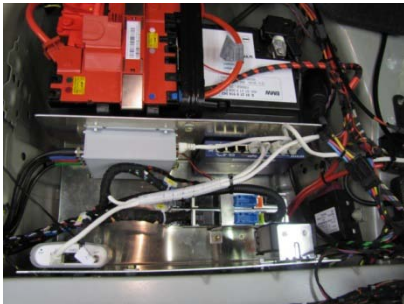
Daimler



Ford, VW,  
MAN, Renault



Volvo



# Instrumentation II.

## French VMC:

- ♂ Renault Clio and Laguna

## German VMC OC1:

- ♂ Ford Mondeo, Galaxy and S-Max
- ♂ Volkswagen Passat
- ♂ MAN TGX

## German VMC OC2:

- ♂ BMW 530
- ♂ Daimler Mercedes E-Class

## Italian VMC:

- ♂ Fiat Lancia Delta

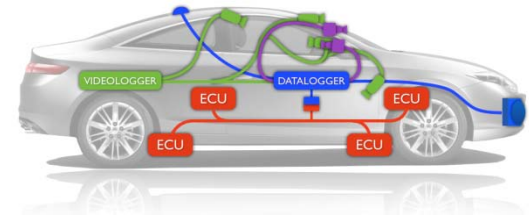
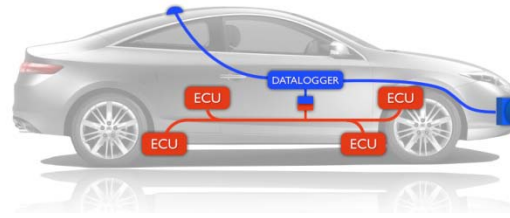
## Swedish VMC:

- ♂ Volvo Cars V70, XC70
- ♂ Volvo Trucks FH12

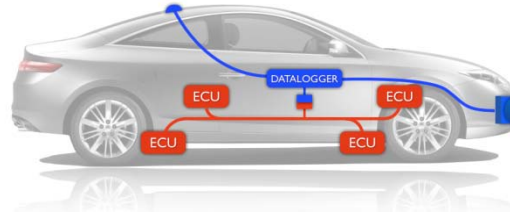


# Instrumentation III.

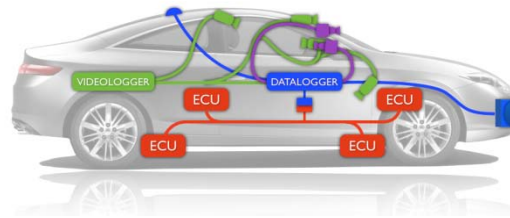
French VMC:  
Renault



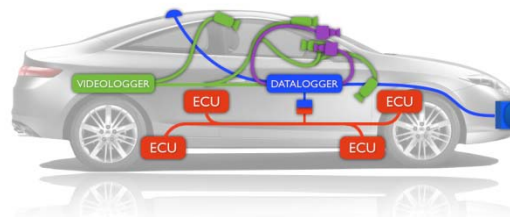
German VMC OC1:  
Ford, VW, Audi, MAN



German VMC OC2:  
BMW, Daimler



Swedish VMC:  
VCC, VTEC



# Participants I.

Intelligent vehicles driving  
in your city...



# Participants II.

## Recruitment of drivers and vehicles

- ⌘ Ordinary drivers, owners of the vehicles
  - ▷ Ford Galaxy, Mondeo and S-Max customers contacted with the support of the Ford dealership network
  - ▷ Lancia Delta customers contacted with the active support of Lancia marketing department, Italy
  - ▷ Renault Laguna and Clio drivers contacted with the support of Renault marketing department, France
- ⌘ Ordinary drivers leasing vehicles from the OEMs
  - ▷ BMW and Daimler customers in Germany
- ⌘ Ordinary drivers, users of the OEM's fleet vehicles
  - ▷ Volvo employees and their family members in Sweden
  - ▷ VW employees in Germany
- ⌘ Professional drivers recruited through fleet operators
  - ▷ Volvo truck drivers from Dutch and English fleet operators
  - ▷ MAN truck drivers from German fleet operators

# FOT operation summary

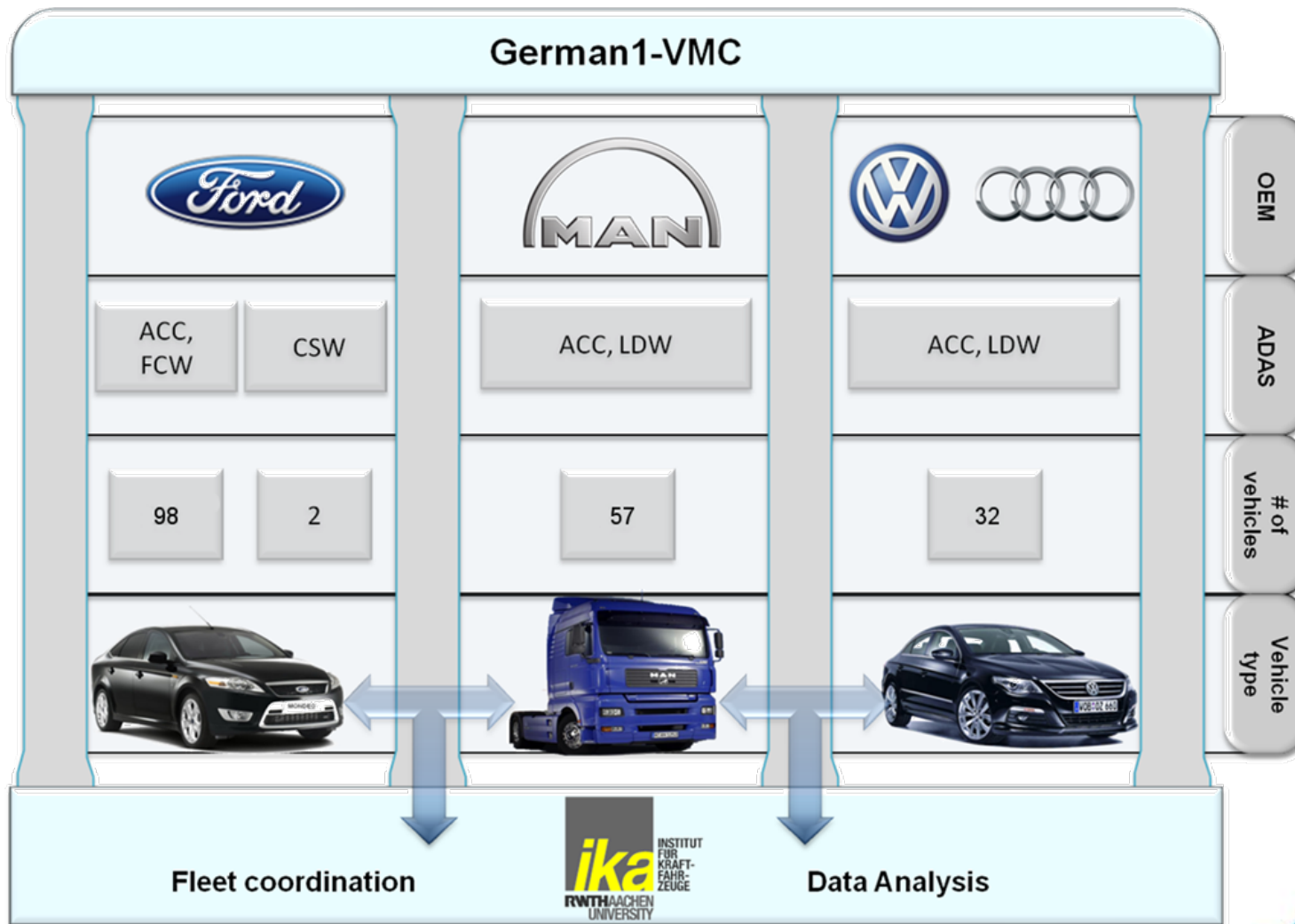
	French VMC	German VMC Operation Centre 1				German VMC Operation Centre 2		Italian VMC	Swedish VMC	
										
Target number of vehicles	35	100	100	40	15	15	500	100	80	
No. of vehicles participated FOT	35 (+5)	98 (+2)	57	32	15	15	532	100	80	
No. of involved drivers	35	128*	69	32	51	64	411	205	73	
Total mileage (1000 kilometers)	600	2030	7500	300	383	630	8000	1069	14356	

\* 98 ACC+FCW drivers and 30 CSW drivers

971 vehicles participated with 1068 drivers made 35 million kilometers



# German VMC - Operation Center 1



# Data logging – German 1 VMC

4 channel CAN + GPS logging

CTAG – logger with continuous GPRS

## Installation

- ⌘ FORD: Dealer workshop
- ⌘ VW: Dispatch workshop
- ⌘ MAN: Production assembly line

## Location

- ⌘ FORD: Accessible to customer – easy software update
- ⌘ VW, MAN: Tight integration



# Lessons learned – German 1 VMC

## Recruitment needs incentives

- ⌘ Car buyer balances cost of function with incentive
- ⌘ Owner of car is more willing to participate
- ⌘ Freight company needs to balance incentive with time lost

## Private customer address

- ⌘ OEM has dealer information, recruit through dealer
- ⌘ Consider social media

## Customer

- ⌘ Pre-defined participant's profiles need to be compatible with car line
- ⌘ Driver liaison is important for smooth operation

## Procedures

- ⌘ Many departments are involved for final sign off
- ⌘ Installation need to be reversible

**8 Functionalities, 28 Partners, 1000 Vehicles**

**1 Field Operational Test, 8 Functionalities**

**28 Partners, 1000 Vehicles, 1 Field Operational Test**

**8 Functionalities, 28 Partners, 1000 Vehicles**

**1 Field Operational Test, 8 Functionalities**

**28 Partners, 1000 Vehicles, 1 Field Operational Test**

**8 Functionalities, 28 Partners, 1000 Vehicles**

**1 Field Operational Test**

